

# The Nolan Company

HEALTHCARE OVERVIEW



## NOLAN GOVERNMENT PROGRAMS

*Proven Approach for Effective Business Performance*

Medicare and Medicaid businesses are seeing some of the more dramatic changes of healthcare reform unfolding before them, including an expanding market, new regulatory requirements, additional cost pressures, and increased competition. Whether your company's business objectives include compliance, streamlined operations, or expansion, The Nolan Company has the tools and experience to help you achieve them.

### Emerging Opportunities

Medicare and Medicaid are among the first segments of the healthcare industry to experience the operational and financial impacts of healthcare reform. With the spate of new regulations that are specific to each of these government programs, the challenges for running an efficient and profitable business have intensified. For managed care organizations (MCOs) that are looking to expand — whether through increased market share, additional offerings, or movement into additional service areas — these challenges are compounded. However, for MCOs that can execute successfully, now is the time to act.

### What We Offer

Whether your organization is in the process of building, growing, or maturing its Medicare or Medicaid business, The Nolan Company has the tools, techniques, and experience to help you achieve your business goals. Our proprietary practice model defines the processes — and process maturity levels — that must exist in order for MCOs to succeed in the Medicare or Medicaid space. Then we can identify the specific areas that require remediation or improvement. We also apply our considerable experience in healthcare capability delivery to help you make the necessary operational and IT improvements to meet target performance levels.

### Key Outcomes

The Nolan Company not only helps companies achieve compliance with new and evolving requirements — we also position our clients to streamline operations, enhance efficiencies, and improve profitability, all while elevating the experience of program beneficiaries.

### The Nolan Difference

Our consulting team consists of seasoned industry leaders with management experience in health insurance and government programs — equipping The Nolan Company with keen insights into the specific challenges you face. We combine industry-specific expertise with proven tools and methodologies to develop Medicare and Medicaid solutions that are pragmatic, actionable, and effective.

### Contact Us

To learn more about Nolan's unique approach to government programs, or any other operational or technology issue, visit [renolan.com](http://renolan.com) or call (800) 248-3742.

